FINANCIAL REPORT

STATEMENT OF OPERATIONS AND FUND BALANCE

For the year ended March 31, 2017

Total Revenue \$ 3,118,825

Less:Operating Expenses \$ 284,611 Fundraising Expenses \$ 175,782

Net revenue over expenses \$ 2.658.432

Less:Transfers to West Parry Sound Health Centre

Specified Donations \$ 1,494,260 Grants \$ 5.121

\$ 1,499,381

Net increase in Fund Balance \$ 1,159,051

Add: Fund Balance @ the beginning of the year \$ 5,268,984

Total Fund Balance @ the end of the year \$ 6,428,035

GOVERNANCE

In 2016/17, Foundation management includes Lynne Atkinson, as Executive Director supported by two staff members Cathy Knox, the Foundation's Finance Officer and Brooks Smith, Navigator of Opportunities. The Foundation is governed by a volunteer Board of 15 directors, a multitude of generous volunteers and 7 Committees: Endowment Investment, Nominating, Finance, Governance and Special Events (3).

2016/17 BOARD MEMBERS GILL FARGHER

JOAN CONN Chair, Homemaker

HOWARD OLDHAM Vice-Chair, Lawyer

TERRY CLARK, Treasurer

Chartered Accountant

DEBBIE BONGARD VP & Sr Wealth Advisor

DR. KEN BOWLER Retired Physician

BILLEE HURD Auxiliary Representative

Home Economist **GARY FRENCH**

TERRI GALLOWAY

Retired Hydro One DR. DEREK GEORGE

Retired Physician **BRETT LAGAMBA**

Owner, Tempcast Masonry Heaters

ANN MACDIARMID President, Raptor Communications

TOM MARTIN

Chartered Accountant

DEBBIE MCMURRAY Board Representative, WPSHC

LENA PATTEN Interior Designer

DONALD SANDERSON CEO, WPSHC

DR. DENNIS STERN Retired Physician

CHERYL WARD Board Representative, WPSHC

FOUNDATION OFFICE

6 Albert Street, Parry Sound 1.888.262.0436 705.746.4540 x3348 www.WPSHCF.com



west parry sound health centre **FOUNDATION**

CARING FOR YOU IN COTTAGE COUNTRY

West Parry Sound Health Centre Foundation



ELECTRONIC HEALTH RECORDS

TRANSFORMING PATIENT CARE WEST PARRY SOUND HEALTH CENTRE

Another Project Fuelled by Donors

ANNUAL REPORT TO DONORS

^{*} Full copies of the 2016/17 Financial Statements available by contacting the Foundation office at 705-746-4540 x 3348

2016/2017 ANNUAL REPORT TO DONORS

Ohlala! 2016/2017 is the year our Foundation crossed a major milestone in donor support! Truly a historic moment, our annual donated revenues surpassed \$3,000,000! Because of Foundation donors we enjoyed a surplus of donated revenues vs Health Centre immediate needs, albeit for a brief time.

Our euphoria has been tempered by accepting our new \$10,000,000 challenge, installing advanced Electronic Health Records (EHR). The Foundation realizes the importance of committing to the installation of this paperless, comprehensive, confidential record.

Because of the generosity of our donors, we have replaced all major equipment in the Health Centre since 2010. This provides a window of opportunity to commit to installing the advanced EHR. Our initial commitment to the Health Centre for \$6.2 million over 5 years comes from forecasted revenues and leaves a \$3.8 million shortfall. To meet this deficit, the Foundation will work with donors to complete the \$10,000,000 installation cost. If we are unsuccessful, the Health Centre will take a loan. Should this happen, paying off a loan could have consequences impacting patient care. With increasing costs and the government cutting \$873,000 from Health Centre funding in 2016, the Health Centre has never had such a tough budget year.

In passing the \$3,000,000 milestone in Foundation support, we have felt like the little engine that can. Facing the long uphill battle of the \$10,000,000, cost of implementing EHR, means donations have never counted more.

EARLY MILESTONES IN OUR ELECTRONIC HEALTH RECORDS JOURNEY

- ➤ By year end, March 31, 2017 Foundation donors had compiled the first \$1,000,000 towards the \$10,000,000 installation cost
- ➤ Regulated by Ministry, the level of broadband service to the Health Centre, was upgraded to enable the advanced Electronic Health System to work.

Every penny counts at the Foundation but this year our steadfast major donors accompanied by our Northern Angel Council took us to new levels of support for local hospital care. A heartfelt thank you to:

MAJOR DONORS:

Airlie Foundation Auxiliary of the WPSHC Charles Norcliffe Baker & Thelma Scott Baker Foundation Joe & Fatima Bamford Lloyd Carr-Harris Foundation CN Desmasdon Boat Works Distler Construction Ltd. Dock Kings Pontoon Systems Phillis Drury Catherine and Fredrik Eaton Charitable Foundation Forever Fund GE Healthcare Canada Inc. Goodfellows Masonic Lodge Jon & Shelagh Grant Hillcrest Grocery W. Vernon & Edythe Howe Iron City Fishing Club Kawartha Credit Union Limited Knights of Columbus Roger Kolbuc Ted Krug John & Joan Macfie Keith & Jennifer Martin Mosey & Mosey Insurance Agency Erhard & Irmgard Mueller Maria Nowack Parry Sound Arts & Crafts Udo & Ingrid Petersen William & Alison Powell Jeff & Linda Reid Royal Canadian Legion Sara's Mini Mart Scotiabank Schad Foundation Paul & Ina Scholfield Lawrence Strilchuk Township of McKellar Clay & Linda Ullrich George & Maureen Warby

NORTHERN ANGEL DONORS:

Lynne Atkinson Bergen & Associates Inc. Douglas Bergen Andy & Tonia Blenkarn Cathy & David Bongard/Pitfield Debbie & Reid Bongard/Bowlby Bongard Family Foundation

Ken & Judy Bowler David & Joanne Brown David & Brenda Bruce/Davidson Tina Buchan David & Wendy Bunston Ken & Cindy Burgoyne Jack & Frances Cashman/Carmichael John & Wendy Crean Rick & Michele Doktor Michael & Maureen Douglas Elliott Family John & Margaret Flynn Robert & Julia Foster/Ruby Gary & Karin French Stephen & Nancy Goldhar/Cohen Peter & Mary Gundy/Aitken Stephen & Patti Gunn Douglas & Brenda Handyside Jim & Wendy Hawes Ian & Adair Hope Jeffrey Howe Marnie Kinsley John & Brett LaGamba Patrick & Robin Mars Thomas Martin Bruce & Alison McDonald Ian & Marjory McDonald Steve & Jenifer McDonald Jim & Tom McKenzie/McConnell McLean Family James & Carolyn Meekison/Kevstone Earle Nestmann Peter & Claire Newton Rosemary Phelan Sandra Quathamer Alex & Kathleen Ramsav Deborah Randall-Wood Family of Walling & Julia Ruby John & Diana Russell Donald & Karen Sanderson Fred & Charlene Schiedel Schneider Family Foundation Thomas & Pamela Scoon Neil Shaw Peter & Cathie Singer Heidi Stephenson Dennis & Brenda Stern/Lewis Philip & Ellen Taylor John & Victoria Tremayne Roland & Fulvia Walton Annabelle White Jane Whitwell Donald & Anita Wood

- Within a few months we will be transmitting our Diagnostic Imaging to the Provincial Repository (currently we are the only hospital in the province unable to do so).
- ➤ Within a couple of months, the Ministry is projecting we will be able to transmit our patient records to and from any hospital in the province (not doctor's offices, hospitals).

GOVERNMENT DOESN'T FUND EQUIPMENT PURCHASES.
DONORS DO.

SPECIAL EVENTS

Again, Foundation events anchored our fundraising plans. May 2017, our Georgian Bay Walk, Run, Pole realized revenues of \$78,534 bringing us to a decade grand total of \$706,885 in support of local cardiac care; the September 2016 Support the Girls Breast Cancer Golf Tournament realized revenues of \$31,202 to help fund mammography 3-d imaging and our recent Mosey & Mosey Youth Ball Hockey realized \$15,553 to support Gateways for our anesthetic machines (requirement of EHR). The Ridge Classic Golf Tournament realized \$58,155 to replace a 35 year old skin mesher for OR equipment.

Going strong for 8 years, our annual Moose Radio-a-thon and their loyal listeners realized \$73,588 with a match from the \$500,000 family gift of Walling and Julia Ruby. Gifts through the 'Get Off the Bus Concerts' have reached \$133,000 to date. Everyone is working hard to keep hospital care local!

ENDOWMENT - THE FOREVER FUND

The Forever Fund, revenues from the Foundation's Endowment, helps buy critical equipment year after year. Our patients and medical teams are forever grateful to the donors who are building this fund. The majority of the donations have come through Wills, a Living Legacy of those who believed in local hospital care. The Foundation currently has \$2,910,430 in the Forever Fund realizing \$100,000 in income annually to buy equipment.

ESTATES IN OUR FOREVER FUND

Estate of Mona Bennett
Estate of William and
Annie Berry
Estate of Douglas Blunt
Estate of Albert Desmasdon
Estate of Lydia Dewar
Estate of Gerald Geddes
Estate of Anne Gilson

Estate of Steve and Joan Hurd Estate of Kenneth Johnson Estate of Tom Kellington Family of Ian and Bonnie MacDonald Estate of Peter Marrek Estate of Kenneth Platt Estate of Alma Saad Estate of Stewart Strength Estate of Inez and Bert Taylor